### Rothenberger India Pvt. Ltd.

**Recruitment Opportunity – 2015 Batch**

<table>
<thead>
<tr>
<th>Website</th>
<th><a href="http://www.rothenberger.com">www.rothenberger.com</a></th>
</tr>
</thead>
<tbody>
<tr>
<td>Position</td>
<td>Key Account Executive - Sales</td>
</tr>
<tr>
<td>Date</td>
<td>Will be informed Shortly</td>
</tr>
<tr>
<td>Eligibility Criteria</td>
<td>B.Tech (MAE / EEE / Civil)</td>
</tr>
<tr>
<td></td>
<td>10&lt;sup&gt;th&lt;/sup&gt; with 60%, 12&lt;sup&gt;th&lt;/sup&gt; with 60%</td>
</tr>
<tr>
<td></td>
<td>B.Tech with 60%</td>
</tr>
<tr>
<td>Salary</td>
<td>2.5 LPA – 3 LPA</td>
</tr>
<tr>
<td>Location</td>
<td>Gurgaon</td>
</tr>
</tbody>
</table>

**How to Apply?**

1. Interested and eligible students can apply on the link given below latest by 3<sup>rd</sup> Nov 2015 by 5:00 pm.

   [https://docs.google.com/forms/d/1JTy67u5DsxnrUtOgzWkTWpung9dWUhjPYwR1nXejl/viewform?c=0&w=1&usp=mail_form_link](https://docs.google.com/forms/d/1JTy67u5DsxnrUtOgzWkTWpung9dWUhjPYwR1nXejl/viewform?c=0&w=1&usp=mail_form_link)

2. Once applied you cannot back out from the process or else your name will be blacklisted from all future placement opportunities.

**Job Description**:  

- Customer acquisition through cold calls, networking and meeting.
- Working closely with the prospects to determine their existing and future needs and proposing suitable value propositions, services and upgrades in order to acquire, maintain and grow sales and revenue for meeting the targets.
- Product demonstration as appropriate element of call objective
- Product demonstration linked to SSS covering features, benefits and advantages

**Desired Candidate Profile**:  

• Aptitude for sales, aptitude for building relationships with corporate customers, Good presentation skills

• Willing to travel within / outside the city OTE: Open to extensive travel, Presentable, Excellent command on English language.

• Medically Fit

**Note**: After 2 years Completion Company provide car as per company policy. A candidate must have valid passport and should be open for travelling to India or Germany.

**Dress Code**

Only Business Formals

**Documents Require (Mandatory)**

1. Clipboard for Writing Exam – (Must Bring)
2. Campus ID Card (Mandatory)
3. College ID Card (Original + Photocopy)
4. Passport Size Color Photos - (5 Nos.)
5. Photocopies of all Mark sheets (X, XII, B.Tech All Semesters)
6. Updated Resume - (5 Nos.)
7. A4 sheets for rough work – (Min 10 Rough Sheets)

My Best Wishes

Prof. (Dr.) Ajay Rana

Director & Advisor - ATPC