KAREERMATRIX PVT LTD

Recruitment Opportunity – 2016 Batch

ONLY FOR UNPLACED STUDENTS

IF ANY PLACED STUDENT FOUND SITTING IN THIS DRIVE HIS/HER PREVIOUS AND CURRENT OFFER WILL BE CANCELLED AND HE/SHE WILL NOT BE ALLOWED TO SIT IN ANY FURTHER PLACEMENT DRIVES HENCEFORTH

Website : www.kareermatrix.com

Position : Campus Relationship Manager

Eligibility Criteria : B.TECH (ALL) 70% Throughout

Job Description :
- Meeting with Director/ chairperson or placement head of the colleges.
- Pitching Kareer Matrix value proposition of assessments to campus.
- Negotiating high value deals with the campus.
- Able to demonstrate to the campus officials, how we are unique and different than other competitors.
- Lead campus drives for smooth conduction of campus drives.
- Ready to do extensive travelling in or across states, to close deals or assist in the recruitment drives being conducted by the company.
- Act as company representative.
- Maintain MIS/ Reports for all campuses and share the same with management as and when required.
- Develop and maintain database/ pool of candidates for clients.
- Tracking competition activities in the assigned territory.
- Liaise with all campus team of colleges for timely arranging KAT

Attributes/ Qualities :
- Excellent interpersonal effectiveness, Excellent written and oral communication & Presentation skills in English and Regional Language
- Persuasiveness and Negotiation Skills.
- Travel Enthusiast.
- Go-Getter Attitude.
- Smart & Pleasing Personality.
- Goal Driven

Salary : CTC: 5.0 LPA (INR 3-3.5 LPA Fixed + INR 1.5-2LPA Performance Linked Pay) Internet expenses, travelling allowance, telephone reimbursement etc
HOW TO APPLY?

- ONLY APPLY IF YOU ARE UNPLACED AND ELIGIBLE FOR THIS JOB POST,
  Click the link given below

https://docs.google.com/forms/d/1sq9Yy31NNLcJ7wfa337w5DQqcZQz0TfNuCU9aWDotZ4/viewform?c=0&w=1&usp=mail_form_link

- Once applied you cannot back out from the process or else your name will permanently blacklist from all future placement opportunities for ever.

- Last date to apply for this campus drive is 6th Jan 2016 by 12:00 noon.

Dress Code : Only Business Formals

Documents Require (Mandatory)

1. Clipboard for Writing Exam – (Must Bring)
2. Campus ID Card (Mandatory)
3. College ID Card (Original + Photocopy)
4. Passport Size Color Photos - (5 Nos.)
5. Photocopies of all Mark sheets (X, XII, B.Tech All Semesters)
6. Updated Resume - (5 Nos.)
7. A4 sheets for rough work – (Min 10 Rough Sheets)

My Best Wishes

Prof. (Dr.) Ajay Rana

Advisor & Director