



# AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

## **VIMTA LABS** **Campus Recruitment - 2018 Passing Out Batch**

<b>Company</b>	Vimta Labs Limited
<b>Website</b>	<a href="http://www.vimta.com">www.vimta.com</a>
<b>Batch</b>	<b>2018 Passing Out Batch</b>
<b>Joining Date</b>	<b>1<sup>st</sup> Feb 2018</b>
<b>Job Title</b>	<b>Trainee Executive -BD</b>
<b>Eligible Degrees</b>	M.Tech / M.Sc / MBA /B.Tech / B.Sc
<b>Eligible Branches</b>	Foodtech / Biotech / Chemistry / Life Science
<b>Eligibility Criteria</b>	No Criteria
<b>Location</b>	Chennai / Cochin / Ahmedabad
<b>Compensation (CTC)</b>	3.96 LPA
<b>Roles &amp; Responsibilities</b>	<ul style="list-style-type: none"><li>a) Responsible for marketing of Vimta's food testing services to clients in food industry</li><li>b) Responsible for sales targets vis-à-vis achievements</li><li>c) Answering queries on phone / in person about Vimta services</li><li>d) Organizing / attending sales visits</li><li>e) Demonstrating / presenting Vimta services</li><li>f) Establishing new business</li><li>g) Maintaining accurate sales records through proper reporting</li><li>h) Attending trade exhibitions, conferences and meetings</li><li>i) Reviewing sales performance</li><li>j) Negotiating contacts.</li></ul>
<b>Other Desired Skills / Competencies</b>	<ul style="list-style-type: none"><li>a) Excellent Presentation skills</li><li>b) Self-motivated to achieve objectives</li><li>c) Highly Energetic</li><li>d) Effective communicator</li><li>e) Go to Market Attitude</li><li>f) Must be willing to relocate anywhere in India</li></ul>
<b>Recruitment Process</b>	Presentation, GD, PI
<b>Documents Required</b>	<ul style="list-style-type: none"><li>1. Clipboard for Writing Exam – (Must Bring)</li><li>2. Campus ID Card (Mandatory)</li><li>3. College ID Card (Original + Photocopy)</li><li>5. 1 Government ID Proof (Original + Photocopy)</li><li>4. Passport Size Color Photos - (5 Nos.)</li><li>5. Photocopies of all Mark sheets (X, XII, B.Tech All Semesters)</li><li>6. Updated Resume - (5 Nos.)</li><li>7. A4 sheets for rough work – (Min 10 Rough Sheets)</li></ul>

**How to Apply?**

[CLICK HERE](#)

( Last Date to apply for this placement drive is 9<sup>th</sup> January 2018 by 1:00 PM.)

**My Best Wishes are with you!**

**Prof. Dr. Ajay Rana**

**Advisor**