



### 3<sup>RD</sup> INTRA ADR COMPETITION (NEGOTIATION)



The 3rd Intra-ADR Competition was held over a three-day period from 7th to 9th April, and it saw massive participation from all batches. The number of applications reached a record high, a total of 125 teams participated in the event. The entire event was divided into the preliminary rounds, moving on to the semi-finals and then finals. The judges were the Senior and Past Members of the Society.

In Chamber one, the participants were found to be assertive in their arguments and kept revolving over the same few outcomes. The scope of improving the listening skills was evident in some cases. Constant bargaining processes and rigid propositions proved as a challenge in the negotiation process.



Chamber two witnessed the match-up of certain teams who had extremely humble and patient approach. There were satisfactory results obtained by the teams and their negotiation process was observed to be hassle-free. There were also teams that were imposing in their arguments and had an uncompromising

approach to the desired outcome. There was also some appropriate conduct observed where teams kept the others' viewpoint in their minds before sketching a possible proposition.



In Chamber three, the teams were well-versed with the facts of the cases and they employed a concession-based approach to reach a settlement.

Teams were seen ready to identify the core issues and demands of each other, and alter their demands in accordance to reach a favourable outcome.

In Chamber four, the negotiation process went from the question of removing plants and building apartments to the question of trespassing, and further to the question of unlawful interference and no car zones, as each matchup progressed. There were a number of teams demanding extra time and yet yielding no successful agreement. Teams discussed the issues of environmental degradation and sustainable



development at length. Certain courtrooms showcased heated debates on unreasonable demands by the opposing party. The teams kept reverting back to the provisions enshrined in the Constitution. The parties were extremely responsive and understanding towards the needs of the opposing parties.

There were courtrooms where heat started to build up from the beginning itself. Vociferous and aggressive comments kept being exchanged

and a number of courtrooms witnessed the language of sarcasm, ruining the spirit of negotiation. There were also match-ups where the cold behaviour between the teams was visible and lack of communication kept acting as a constant hinderance in reaching to a settlement.

The most important contribution to the Intra-ADR Competition were by the judges, who were extremely observant at every stage of the negotiation process. There were invaluable suggestions given by the judges that included tips like enhancing





their listening skills, being a bit more compromising in the approach. They reminded the participants, that the intention behind negotiations is to reach an amicable solution to a problem, and that there are no winners or losers. The two parties must come together and, after appropriate concessions from both sides, resolve the problem in a manner that provides the greatest benefits to both.

The judges were also quite active in questioning the participants on various issues, in order to make a better judgement. They marked scores based on how the team handled the query, the court-craft, the method of negotiation, and how welcoming a solution was. Their suggestions were an important part of the competition, as they shed light on many intricacies of negotiation, and the process of ADR in general.



In the end, the 13 teams that qualified for the semi-finals were inducted into the ADR Society. The results of the Final rounds were announced in the Valedictory Ceremony held on 9<sup>th</sup> April. It was graced by the presence of the Director Prof. (Dr.) B.P. Singh Sehgal and the Professor of Eminence Prof. (Dr.) M.K. Balachandran along with other senior faculty members.

The Winners of the Competition was the team comprising of Siddharth Seem and Govind Chowdri. The Runners up were Dhruv Chawla and Ritwick Srivastava. Both the teams received prizes and certificates at the Valedictory Ceremony.

Professor Mona Sharma was appreciative of the efforts of the ADR Society in conducting a very successful event in college. She was impressed by the large participation of the students and found it encouraging for the Society to grow and evolve further.



## JUDGES



Sukanya Basu



Siddharth Mehta



Sanchi Malhotra



Meera Murali



Purnendu Bajpai



Garima Sharma



Surabhi Sarkar



Nabhanya Sharma



Ashish Saraswat



Saumya Sharma



Shivam Goel



Kartikey Nayyar



Prateek Kumar

### ORGANISING COMMITTEE

The Competition could not have been conducted without the efforts of the organising committee comprising of:

#### CONVENERS

Shivam Goel

Hardeep Singh Chawla

#### ORGANISERS

Srijan Uppal	Ankit Kumar	Rahul Bhatia	Kartikey Nayyar	Akshay Singh
Mohnaa Shrivastava	Prateek Kumar	Manu Rajvanshi	Sakshi Shairwal	Agrim Arora
Abhigyan Siddhant	Kushal Bhardwaz	Chiranjivi Sharma	Heena Dhyani	Sabhyata Sharma
Apeksha Aggarwal	Shatakshi Kapoor	Anindhya Sharma	Digvijay Singh	Snehal Kaila
Divita Vyas	Sarthak Khanna	Aprajita Singh	Vikram Alung	Apoorva Pandey
Pragya Jain	Himanshi Malhotra	Amber Jain	Radhika Gautam	Simran Rathor
Ritika Tikku		Sanandika Pratap Singh		Aakash Deep Singh Tanwar