



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA
MUMBAI | RAIPUR | RANCHI | KOLKATA | PATNA

ASSA ABLOY

Virtual Campus Recruitment – For 2021 & 2022 Passing Out Batch

Only for Students of AMITY EDUCATION GROUP

For Unplaced and Eligible students

Last Date to Register – 11th Feb 2022, 4 PM

Company	ASSA ABLOY
Website	https://www.assaabloy.com/
Batch	2021 & 2022
Date of Campus	In between 15th Feb 2022 - 20th Feb 2022
Joining	Jul / Aug 2022
Job Profile	1. GET – Elmech & PEU (Location: Gurgaon) 2. GET – Specifications Writer (Location: Pune)
Eligible Branches & Criteria	<u>B.E. / B.Tech (Mechanical, Civil, Electrical, Manufacturing, Electronics & Communication)</u> <u>Average % - Minimum requirement 70% in all semesters; & 10th & 12th.</u> <u>Backlogs – No arrears</u> <u>Year down / Gaps – No gaps</u>
Other skills required	<ul style="list-style-type: none">• Proficiency with computer software applications including major Microsoft "Office Suite" programs, specifically Excel• Good interpersonal communication and presentation skills is required.• Detail orientated with strong organizational skills and time management habits.• Motivated self-starter with a high aptitude for acquiring new skills and principles.
Compensation	3.5LPA
Location	Gujarat (Near Silvassa)
Roles & Responsibility	Profile 1 –

	<ul style="list-style-type: none"> • Actively promote ASSA ABLOY Electromechanical and Electronic access control (EAC) products and solutions in system integration channel. • Support channel partners to promote and sell ASSA ABLOY electro-mechanical (EM) and electronic access control (EAC) products and solutions in a team selling environment. • Certify system integrators' sales, installation and support capabilities through formal hands-on product training which also includes ongoing assessment and development of their skills to ensure ability to properly represent and promote ASSA ABLOY product portfolio • Specification of ASSA ABLOY's product portfolio in large project by engaging MEP consultant, architects and contractors by successfully presenting the concept, technical details and feasibility study. • Ability to get repeated business from existing customers; and provide commercial, marketing and strategic support to the existing accounts. • Work constantly to acquire new Clients, retain as well as expand the scope of existing clients. • Plan and implement lead generation activities through various means and develop new contacts. • Handle pilot/mock ups of products and educating the key stakeholders on technical aspects • The Individual will be responsible for developing and applying technical product knowledge. <p>Profile 2 –</p> <ul style="list-style-type: none"> • This position will provide door and hardware specification writing services to the architectural community, with the objective of increasing the market awareness of related ASSA ABLOY products. • Preparation of "Opening" specifications including: Door Hardware – Mechanical & Electro-mechanical, Glass, Automatics sensor doors, Acoustic partitions, and other related opening specification. • Act as a professional and knowledgeable consulting resource to the architectural community concerning all types of opening related solutions and product recommendations. • The Individual will be responsible for developing and applying technical product knowledge. • Candidate must possess strong verbal and written communication skills. Ability to work in the professional environment with architectural firms to gain product approval and solicit specification writing opportunities. • They will report to Specification Team Leader, with training by the Communication Round (To be conducted by Competency Development Manager, and Buddies assigned to them).
<p>Recruitment Process</p>	<ul style="list-style-type: none"> • Online Test • Technical Interview • HR Interview
<p>How to Apply?</p>	<p>All interested & eligible students need to apply on the link mentioned below –</p> <p>CLICK HERE TO APPLY</p>

Resume need to be named as follows –
RollNo._Name_CollegeName – (Eg, 1234_ABC_XYZ institute)
Resume can be in PDF or Word format.

My Best Wishes are with you!

Team ATPC

Amity Technical Placement Centre (ATPC)
Centralised Placement Division of Amity Education Group

Amity University Campus | Amity Technical Placement Centre (ATPC)
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