



AMITY UNIVERSITY

AMITY TECHNICAL PLACEMENT CENTRE

(Centralized Campus Placement Division of Amity Education Group)

NOIDA | LUCKNOW | JAIPUR | GURGAON | GWALIOR | GREATER NOIDA | MUMBAI | RAIPUR | KOLKATA | RANCHI | PATNA | MOHALI

Company Name **A5E CONSULTING**

Important Date(s) **2ND week of December 2022**

About Company **A5E** is a global **consulting** company partnering with clients to chart, build and deliver their digital transformation journey.

Website **www.a5econsulting.com**

Batch **2020-22**

Date of Campus **2nd week of Dec, 2022**

Virtual / Physical
(Venue) **Virtual Drive**

Joining **Immediate**

Job Title **Business Development**

Employment Type **Full Time**

Eligible Degree
Programme(s) **MBA**

Eligible Branches **Sales & Marketing**

Eligibility Criteria **No Percentage Criteria**

Roles & Responsibility

- Identify potential clients in the target market and complete appropriate research on the prospective client's business and equipment needs
- Develop relationships with prospective clients, while maintaining existing client relationships
- Partner with sales teams to create contract-winning proposals for current and prospective clients
- Negotiate contract terms with clients and communicate terms to stakeholders
- Collaborate with design and production teams to ensure contracted product specifications are executed on-time and as agreed
- Become a subject matter expert on our business products, processes and operations, and remain up to date on industry news

Service Agreement, if any **No Bond**

Other Skills Required

1. Excellent verbal and written communication skills.
2. Confident enough to deal with Senior stake holders.
3. Excellent verbal and written communication skills.

Package **Upto 12 LPA**

Location **Thane, MH.**

Recruitment Process **Interviews**

How To Apply Interested and eligible students need to apply on the link given below latest by **1 PM, 7th Dec 2022**

[Click here to apply](#)

Representative **MS. skhanna@amity.edu**
from ATPC (For any
Guidance / Query)

All the Best!

Anjani Kumar Bhatnagar
Dy. Director - Amity Technical Placement Centre

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