



AMITY TECHNICAL PLACEMENT CENTRE

Company Name	MyCaptain
Registration Period Start Date	2023-05-02
Registration Period End Date	2023-05-03
About Company	We, at MyCaptain, aim to empower young minds and enable them to make choices to create a future they deserve.
Website	www.mycaptain.com
Date Of Campus	2023-05-16
Venue	Virtual
Joining	2023-06-05
Job Title	Inside Sales Executive
Employment Type	Training and Placement PPO
Eligible Degree	
Eligible Branches	MBA
Eligible Criteria	60% throughout
Roles & Responsibility	1. Actively sourcing new Sales Opportunities through cold-calling, Inbound, and Outbound leads. 2. Developing in-depth knowledge of products and benefits. 3. Creating a sales pipeline to reflect the status of the sales Prospect 4. Effective Follow-up of Inbound and Outbound leads, understanding the requirement, and ensuring the deliverables and outcomes. 5. Effective closing of sales and maintaining a long-lasting after-sales relationship with the prospect. 6. Logging conversations had with pros
Service Aggrement, If Any	No
Other Skill	? Communication: Your talent at engaging prospects

	<p>during the sales conversation or articulating a concept can still be honed for the business landscape. It is imperative that sales professionals learn the best practices in both oral (e.g., phone calls, pitches, etc.) and written communications. ? Negotiation: Good negotiations contribute significantly to business success, as they: help you build better relationships. deliver lasting, quality solutions rather than poor short-term solutions that</p>
Package	<p>IN Training- INR 19,800/- (UG) & 23,800 (PG) [3 months], Salary after Training Period CTC: INR INR 6,00,000/- [INR 3,45,000/- Fixed , INR 2,55,000/- Variable]</p>
Location	Bangalore
Recruitment Process	Will be informed later
How to Apply	Login to Amizone and go to the respective company in the placement tab and click on the "Apply"button to register
Representative from ATPC(For any Guidance/ Query)	Mr. Ankur Thukral
	[Click Here To Apply]

Best Wishes

Anjani Kumar Bhatnagar

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