



# AMITY TECHNICAL PLACEMENT CENTRE

Company Name	CERATIZIT INDIA PVT LTD
Registration Period Start Date	2023-04-19
Registration Period End Date	2023-04-20
About Company	<p>The full-range provider in the machining sector Team Cutting Tools from the CERATIZIT Group is your gateway to leading international experts in machining solutions. The company masters of the carbide production process, from the powder to the finished cutting tool. Not only does this allow us to develop special-purpose tools for customer-specific applications, it also means we can draw upon a full range of sector-specific standard tools, which are kept in stock and are available immediately.</p>
Website	<a href="https://www.ceratizit.com/">https://www.ceratizit.com/</a>
Date Of Campus	2023-04-02
Venue	Virtual
Joining	2023-05-20
Job Title	Trainee - Sales
Employment Type	Full Time
Eligible Degree	
Eligible Branches	B.Tech / M.Tech - Mechanical
Eligible Criteria	60% Overall
Roles & Responsibility	<p>Sales and Business development Organizing sales visits Liaising with existing clients and generating new business Proposals and quotations Negotiating contracts, terms and conditions Giving demonstrations, training, and presentations to help clients discover and understand products/services. preparing MIS reports</p>
Service Aggrement, If Any	na

Other Skill	Problem solving - good aptitude and stakeholder management skills ? Sales Acumen – Chasing aggressive targets ? Excellent oral and written communication skills
Package	4.5 LPA
Location	Delhi, Punjab, Pune, Hyderabad, Coimbatore, Chennai and Bengaluru
Recruitment Process	1. Pre Placement Talk 2. Group Discussion 3. Personal Interview
How to Apply	Login to Amizone and go to the respective company in the placement tab and click on the “Apply” button to register
Representative from ATPC(For any Guidance/ Query)	Swati Chawla ( schawla94@amity.edu)
	<a href="#">[Click Here To Apply]</a>

Best Wishes

Anjani Kumar Bhatnagar

Amity Technical Placement Centre

Room # G - 02, E-2 Ground Floor

Amity University Campus, Sector - 125, Noida, UP - 201313

Tel: 0120 4392183 | Email Id: [ajbhatnagar@amity.edu](mailto:ajbhatnagar@amity.edu) | Website : [www.amity.edu / placement](http://www.amity.edu/placement)